

VALX continues in developing products and relations

VALX delivers axles to several big trailer rental companies, shows her newest products at IAA 2012 and sets cooperation with Italian agent.

Trailer rental companies choose VALX axles

VALX has delivered their trailer axles with destination Heisterkamp, Bos Trailerservice, Paul Günther and THT Trailers. One of the largest transport & rental fleets in the Netherlands, Heisterkamp Transportation Solutions, received 15 vehicles with VALX axles. Rick Kruse, Manager Trailer Rental of Heisterkamp quotes: "The delivery of the VALX axles has run smoothly from beginning to end. We are convinced of the VALX products and services and hope to expand our relationship even further in the future".

Also Bos Trailerservice in Barneveld received the first 10 vehicles with VALX axles. With this first delivery, Bos has taken the VALX axles into their fleet.

Earlier this year, Paul Günther Rental bv bought 15 trailers equipped with VALX axles via D-Tec.

THT Trailers, a big player in leasing and rental of new and used trailers, will receive several vehicles with VALX axles in September 2012. „VALX is a young company, and THT is also relatively young. We received opportunities for business and growth in the past by others, and we would like to give VALX these opportunities as well. Of course we have looked carefully at the facts first. The product should be good, no doubt about that. What we also like about VALX is the fresh approach they have in acting on the market" says Twan Heetkamp, owner of THT Trailers.

"It is fantastic to hear the positive reactions and requests from the market. We are very grateful for the confidence we receive from the end users. The deliveries to these trailer rental companies could of course give trust in VALX to other end users as well. In case these renowned companies use a product, people will recognize the quality of the product is good and reliable" says VALX Sales Director Paul De Jong.

New VALX self steering axle

VALX has developed a new self steering axle. The product is available from the last quarter in 2012 and will be introduced at the IAA 2012 in Hanover.

The Italian Market has already met the new self steering axle during the 4th edition of the VALX Summer VIP Tour. This event was held in Milan in July 2012, where 50 trailer manufacturers and end users were closely introduced to VALX' products and staff.

The program included several rides with trailers equipped with VALX axles on a proving ground in Milan and an interactive discussion about future developments and market requests. Mr. Zarantonello from Atimar Sas quotes: "Nowadays in a critical economic period, with such an event as VALX managed, it helps us to make an easier and faster comparison with competitors. A meeting as such gives us the chance to interest our potential customers and arousing them on VALX' business project."

IAA: 20-27 September 2012 and Trailer Innovation Award

VALX will again be present during this 64th edition of the Internationale Automobil Ausstellung. VALX will show her initial range of 9-tonne trailer axles with disk or drum brakes and 19.5 or 22.5 inch wheel sizes. Also the new self steering axle will be presented.

Furthermore, VALX reveals a new, innovative axle with which they compete in the Trailer Innovation Award 2013. This axle, named the VALX E2! axle, converts rotational force of a trailer wheel into useable energy. The wheel rotation is transferred through the hollow axle tube and wheel-end by a lightweight drive shaft and drives a generator that is positioned in the center on the axle tube. With the generated power, the customer can operate the electric consumers on a trailer autonomously and is therefore no longer dependent on the electric power connection with the truck. You can find VALX in Hall 26, stand D48.

New VALX agent for Italian market

After the cooperation with Intermobil for the Turkish market, VALX has now settled a partnership with the company MBA -Milano- to serve as a VALX agent for the Italian market.

MBA has been acting in the automotive market for years already, cooperating with braking and lighting market leaders.

MBA will focus on the OE market as well as the aftermarket for VALX axles and parts.

High-resolution photos can be downloaded at www.valx.eu under News -> High resolution Photos. You can also find earlier press releases here.

Information

For further information about this press release, please contact:

Carla van Santvoort
Marketing, Communications and Account Manager

VALX bv
P.O. Box 2 - 5550 AA Valkenswaard
www.valx.eu
tel.: 0031 (0) 40 2088444
email: carla.van.santvoort@valx.eu